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**NLT** = Approved for New Lawyer Training    **PC** = Approved for Professional Conduct    **SPEC** = Approved for Specialization Certification



June 2

### State Tax Law and Economic Development

This panel will outline how Ohio's tax policy is geared toward the retention and promotion of high-wage jobs as the tax code is geared more toward consumption than income. Panelists will discuss Ohio's tax incentive programs including: The Ohio Job Creation Tax Credit; Ohio Historic Preservation and New Markets Tax Credits; JobsOhio loans, grants, and the Urban Revitalization and Minority Business Enterprise Program.

David J. Robinson, Esq.; The Montrose Group, LLC; Columbus  
Donell R. Grubbs, Esq.; JobsOhio; Columbus  
Raymond C. Headen, Esq.; Headen & Co., LLC; Beachwood



June 8

### Ticket Sales: Marketing and Generating Revenue

The speakers will discuss different types of marketing and how to change your marketing strategy as you grow. They will provide tips on how to generate revenue, including the importance of networking and your online presence/SEO strategies. **NLT**

Rachel A. Sabo, Esq.; The Friedmann Firm LLC; Columbus  
Gina M. Piacentino, Esq.; The Weldele & Piacentino Law Group Co., LPA; Columbus



June 9

### Identity Theft Prevention and Assistance

Thousands of fraudulent income tax returns claiming false refunds have been filed by identity thieves. What is the IRS doing to combat this problem, and what can you do to help clients who are victimized? Find out how Social Security can assist individuals as well. Local IRS and SSA specialists will provide updates on federal ID theft programs.

Susan E. Morgenstern, Esq.; IRS Local Taxpayer Advocate Service; Cleveland  
Barbara Bowling; IRS Local Taxpayer Advocate Service; Cincinnati  
Jacqueline R. Nielson, IRS Governmental Liaison; Columbus  
Daniel Damceski, Social Security Administration; Columbus



June 14

### Planning In Light of New Medicaid Changes **SPEC**

*Approved for Elder Law Specialization Credit*  
This discussion will cover VA changes, Conveyance Strategies, and New Income Cap Rules.

Rachel Kabb-Effron, Esq., CELA, OSBA Specialist in Elder Law; The Kabb Law Firm; Beachwood



June 16

### Preventive Measures to Ensure Data Privacy

"THIS IS THE FBI AND WE HAVE YOUR DATA." No one wants to hear those words, and yet for many, that is how they find out that they've had a data breach. So what can and should you do to help prevent a data breach from happening? This seminar will address what you can do today to lessen your chances of getting that phone call tomorrow.

Greg Kelley, EnCE, DFCP; Vestige Digital Investigations; Medina



June 17

### Residential Real Estate in a Seller's Market **SPEC**

*Approved for Residential Real Property Certification*  
The Dynamic Duo is back! Join Mr. Zitesman and Mr. Fergus as they take a look at the trends, issues and client concerns that can arise in a seller's market.

James A. Zitesman, Esq.; Attorney at Law; Columbus  
William D. Fergus, Jr. Esq., OSBA Certified Specialist, Residential Real Property Law; Holfinger Stevenson Law Firm; Columbus



June 21

### Local Tax Law and Economic Development

This program will explore how Ohio's economic development is driven by laws and programs initiated and/or administered at the local level and by private sector organizations such as local chambers of commerce or regional economic development groups. There are more than 4,000 Ohio municipal, township and county governments that have the authority to award tax incentives. Speakers will explore the legal structure that authorizes the incentives to retain jobs and/or make a capital investment in a community.

David J. Robinson, Esq.; The Montrose Group, LLC; Columbus  
Donell R. Grubbs, Esq.; JobsOhio; Columbus  
Raymond C. Headen, Esq.; Headen & Co., LLC; Beachwood



June 23

### Employer Coverage Under Workers' Compensation Act **SPEC**

*Approved for Workers' Compensation Specialization Credit*  
Two-thirds of Ohio's employers are covered by the state insurance fund. Self-insured employers have been granted the authority to administer their own programs by the BWC. Hear how the different programs impact employers and learn about best practices to follow when counseling employers.

Mark McCarthy, Esq.; Poling Law; Columbus



June 28

### Managing the Upcoming Changes to the FLSA Exemption Regulations **SPEC**

*Approved for Labor & Employment Specialization Credit*  
What to expect and how to handle your employees under the new laws.

Daniel Messeloff, Esq., OSBA Certified Specialist in Labor & Employment Law; Jackson Lewis; Cleveland



June 29

### Cell Phone Record Analysis in Support of Criminal Cases

This seminar provides a broad overview of how cell phone records can be useful in criminal cases as well as specific guidance on how to preserve and obtain the best records from the phone companies. Sample preservation letters will be provided with the course material.

Benjamin Bierce; Bierce Associates LLC; Bargersville, Indiana



June 30

### SB 181: Everything You Need to Know About the Corporation Law Committee's Newest Legislation

This new bill pertains to officer fiduciary duties and important changes to the LLC statute that become effective in July.

Jeffrey R. Wahl, Esq.; Squire Patton Boggs; Columbus  
T. Todd Book, Esq.; Ohio State Bar Association; Columbus



June 2016

# QUICK

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## WEBCASTS

*60 minutes*

*Live from the OSBA Webcast Studio*

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Rule X changes allow more self-study CLE

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**Upcoming Quick Webcasts | June 2016**

60 minutes Live from the OSBA Webcast Studio

**FEATURED** |  WebCast

**June 17 Residential Real Estate**  
in a Seller's Market

**SPEC**