

Vestige fully recognizes the importance of developing and supporting mutually beneficial channel partner relationships as a key component of success. We have a long history of supporting partners such as major law firms, insurance and Fortune 1000 companies to meet the most critical and demanding client needs. We're now uniquely positioned and moving ahead of other providers in meeting the demands of several emerging, rapidly growing markets, creating exciting opportunities for select partners across several segments.



## Partner Benefits

- Increase new business revenues by differentiating yourself from your competition
- Gain additional revenues from current customers by meeting more of their related critical needs
- Sustain your higher revenues through reoccurring business
- Stabilize your revenues better through increasing customer loyalty and reducing turnover

## Partner Advantages

- Market segment exclusivity available
- No territories
- Generous revenue incentive plan that grows with performance
- Marketing support
- Lead forwarding
- Full technical execution and support
- Market leading solutions
- Exclusive offerings that meet up-to-minute needs / demand with little to no competition

We also offer progressing levels of opportunity to select partners who validate our commitment to success through a consultative approach in understanding and meeting customer needs. Vestige is committed in enabling our partners to remain focused on their core competencies while allowing them to fully benefit from the unique market advantages our offering brings to their solutions.

OVER

**Vestige Digital Investigations**

*TURNING DIGITAL EVIDENCE INTO INTELLIGENCE™*

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# Grow In A Rapidly Expanding Market With Vestige



You don't need to look far beyond current headlines to understand what a rapidly growing issue Data Breaches have become in business today. Millions of dollars are being lost per incident in the form of remediation expenses, lost customers and harm to reputation and confidence.

What makes Data Breach Issues so challenging is the ever evolving and expanding variety of exposures and causes within our modern, electronic environments. Use of multiple technologies and electronic devices, changing work behaviors and attitudes, as well as evolving business relationships are just a few of the diverse factors contributing to this challenge. The need to properly navigate these factors is high; however, present solutions in the marketplace are too limited and focus primarily on compliance with regulatory standards. These traditional "compliance and audit" solutions fail to address the wide span of vulnerabilities that actually exist within a modern business environment.

Vestige is uniquely positioned as one of the only companies in the marketplace with the real world investigative experience and sophisticated incident response expertise to help clients properly prepare for and respond to Data Breaches as well as educate them about their actual data risks. For more than 11 years, we have been a trusted partner to major law firms and businesses who rely upon Vestige to take responsibility for executing and defending, with expert testimony, the protocols and processes by which we evaluate and respond to these matters. This includes identifying and preserving evidence to support insurance and litigation claims, determining cause, scope and regulatory obligations as well as providing a turnkey solution to meet these requirements while mitigating harm to reputation.

Vestige has integrated through front line experience, the application of digital forensics, IT, private investigative and legal expertise required to deliver the Pre- and Post-Breach Solutions the market demands. If you are or have interest in operating in this space, our holistic answers to mitigate the risks and effects of data breaches will enable you to lead by providing the one solution that meets the bandwidth of the challenge.

## Business Advantages of Data Breach Solutions

- Offer the most comprehensive and relevant solutions in your space
- Expand your foothold in organizations by increasing the number of influencers you can solidify relationships with solutions that matter to more individuals within your client — IT, HR, Legal and C-Levels
- Position away from being viewed as a commodity by providing a critical and unique solution
- Increase customer loyalty and reduce the risks of displacement by competitors
- High level consultative sales support
- Full, turnkey solution execution provided
- Obtain a strong position in a rapidly growing market segment
- Create demand through awareness and better control your sales cycles through a proactive solution

**Contact Vestige today for complete details on the Channel Partner Program.**

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