

## Mergers & Acquisitions

### Don't Overlook CyberHealth during M&A

Law firms, Accounting firms, Businesses, and Third Party M&A Advisory firms specializing in Mergers & Acquisitions who are looking to merge with or purchase another company — look to Vestige for I.T. and CyberSecurity Expertise to determine a company's "cyber health".

M&A professionals utilize Vestige to perform IT Assessments for the purpose of due diligence of I.T. systems — to determine their strengths, weaknesses and risks prior to the merger or acquisition of a company. We assist by determining if the company has been hacked or breached and help to identify the level of risk the company has from an I.T. standpoint prior to 'sealing the deal'. It's important to know when to negotiate a better price or walk away from a deal due to existing security issues, which could include compromised networks, data breaches, or poor compliance practices.

### Performing I.T. Due Diligence

#### Measure Maturity of an Organization's I.T. to:

- Identify Critical Information Assets (Data)
- Understand where those assets are located and how they're controlled
- Understand protection in-place
- Understand Regulatory | Compliance Issues

#### CyberSecurity Health:

- Assess CyberSecurity Risk
- Understand "Shadow" I.T. & End-User Activity

### Benefits Vestige Offers in M&A

Vestige can address the following needs:

- Need to understand what risks you're walking into
- Need for a relatively quick response
- Need to control escalating acquisition costs

In short, Vestige offers:

- Red flag identification
- Assessment of the level of risk and how it's being addressed
- Overall assessment of management of IT



### Did You Know

By 2022, Gartner reports that 60% of organizations engaging in M&A activity will consider cybersecurity postures as a critical factor in their due diligence process.

Cybersecurity issues are prevalent and can put a deal into jeopardy: over half of respondents (53%) report their organization has encountered a critical cybersecurity issue or incident during an M&A deal **that put the deal into jeopardy.**

— [forescout.com](https://www.forescout.com)

## Get Started with Vestige

Contact us today to learn how Vestige can perform due diligence with an **IT Assessment** for your next merger or acquisition.

You'll be glad you did!

**Vestige Digital Investigations**

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info@VestigeLtd.com | 800-314-4357 | www.VestigeLtd.